



# How Our Team is Evolving to Meet Your Needs

Envision Greater Fond Du Lac

PRESENTED BY: Staples SLED Account Management Team



# A specialized team to meet your industry needs.

- **Your SLED Account Team:**
  - ▶ Partners with you to identify KPIs for ensuring the success of your Supplier Relationship Management (SRM) process.
  - ▶ Serves as your trusted advisor to help regulate Risk Management through product standardization, program compliance, and cost reduction.
  - ▶ Leverages public sector experience, product expertise, and spend analytics to create an indirect spend program that unlocks maximum value for you.
- **Our Product Experts** consult with you to develop programs that save you time and money, based on your specific needs, including:
  - ▶ Facilities/Safety
  - ▶ Technology
  - ▶ Furniture
  - ▶ Print
  - ▶ Promotional Products

- **Our Customer Service Team** of empowered representatives assists you with login support, expediting rush orders, verifying pricing, tracking backorders, billing, tax exemption, and more.

**Find support that works for you.**

**Explore our new digital touchpoints, including new chat features and Partner Portals.**



## Your **Cost Advantage**

- **Pre-vetted contracts.** Ensure compliance and procurement requirements are met with competitively solicited and publicly awarded non-profit, national cooperative contracts, such as Sourcwell, E&I, NPPGov, and more.
- **Competitive pricing.** Exclusive price protections and aggressive contract pricing with access to thousands of business products across multiple categories.
- **Manage spending and compliance.** Powerful spend intelligence platforms help you curb rogue spending and drive compliance.



## Your Procurement Advantage

- **Comprehensive compliance controls.** Tailored programs that comply with legislative requirements including online budget controls, approval flows, product comparisons, and granular reporting by individual, location, or company.
- **Full integration with all major eProcurement systems.** Our implementation team ensures a seamless integration into your purchasing platform, with unlimited users.
- **Robust inventory.** Rely on us to have what you need with our stable stock position built upon key partnerships and buying power with top manufacturers.
- **Best-in-class supply chain.** Get everything you need without disruption via our network of 24 fulfillment centers and 150 delivery facilities, with next day delivery available to over 98% of the US.
- **Simplified billing.** Customized invoicing options available in a range of formats, including e-filing.
- **Sustainable products and processes.** 20,000+ products with eco-attributes and robust environmental reporting for simplified tracking and auditing.



# Much more than office supplies. From facility solutions to furniture.

## Classroom & Office Supplies

- Find quality supplies and materials from top brands that you need to efficiently run your institution or school.

## Facilities Supplies

- Professional-grade products from trusted brands for everything from safety and compliance to floor maintenance, backed by our team of 100+ on-staff GBAC-certified Facilities Experts.

## Furniture

- Invest confidently in furniture that is built to last, with the best warranty in the industry, from desk sets and chairs to storage solutions and whiteboards.



# From technology to promotional products **and beyond.**

## Technology

- Comprehensive solutions for your IT network, print hardware, mobile devices, and data center. Amplify learning with technology that supports lessons and keeps students engaged.

## Breakroom

- Find the latest equipment and supplies for the breakroom or teacher's lounge, including coffee brewers, water filtration, easy to grab-and-go snacks, and more, with no-cost maintenance services.

## Print & Marketing Services

- Competitive pricing, consolidated billing, and multiple user capabilities. On-demand expertise for key items, including workbooks, classroom materials, teaching aids, admin forms, and much more.

## Promotional Products

- Stand out with customized merchandise sold via your tailor-made e-store.





# Meet the **dedicated team** of experts making your school or institution easier for you.

- **SLED Account Management Team:**  
**[SLEDAccountTeam@Staples.com](mailto:SLEDAccountTeam@Staples.com)**
- **Customer Service Team: 1-877-826-7755,**  
**[support@staplesadvantage.com](mailto:support@staplesadvantage.com)**

